



Spread the word

It pays to let your family and friends know about our services. If you refer a friend and they become customers, you'll receive a free service, valued up to \$50.00. (Please make sure they tell us you referred them)

Turf Tips

It's Fall, the days are clear with blue skies and the air is crisp with a hint of wood smoke. Cornstalks have been harvested, and apples and pumpkins are plentiful. Of course, we can't forget about the Big E right here in our own back yard. What is not to love about fall in New England? But don't forget your lawn still needs a bit of attention.

- As the growing season comes to a close you can start to gradually lower the blade height on the mower. The last cut should be at the lowest setting.
- Decrease your watering schedule. Turf needs less moisture with cooler temperatures.
- Be sure that before the snow flies the leaves are raked off lawn surfaces. Leaving piles of leaves on the grass areas over the winter can be a breeding ground for diseases and molds.

From the Top

It's that time of year when we start to think about lawns recovering from the summer stress. This year seems a bit different because of all the rain we had. Most lawns showed little signs of heat stress until the end of August. Rain from hurricane Hanna has helped, and I would say that hopefully, we will avoid any serious drought stress for the rest of the year. The problem with the rain is we are unable to address weeds. So we are attending to those at this time. Also, we had a serious breakout of Chinch Bugs, (worst I have ever seen) they usually love a hot and dry soil condition (go figure). Crabgrass, we will always have some barrier breakthrough, but I don't believe any one puts down more crabgrass prevention than we do. Trying to control crabgrass after it germinates is very difficult and not environmentally sound as far as I am concerned.

continued on back

It's the same old us – just a new look.

Well we've jumped on the "Extreme Makeover" bandwagon and decided to update our look (or make a look where there was none) We hope you like it.

We need your help. With our new look, we decided we needed a new name for our newsletter. We figured the name "CMS NEWS" needed a makeover as well so we decided to ask our customers for their suggestions for a new name. As with everything else that we do, (SNOPEN, Silver Plus Club) there will be no grand prize to be given away (or any other prize); However, if your submission is chosen as the new name of the CMS Newsletter you will receive:

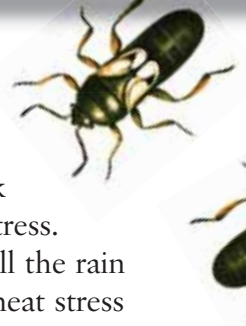
- our sincerest appreciation
- credit in the upcoming newsletter
- bragging rights that you named this infamous publication.

p.s. Elaine may convince me to offer a prize after all.

Submit your suggestions to us by e-mail lanieb@cmslandscaping.com F 413-535-3074, P: 413-533-3300 don't forget to include your name, address and phone number

or snail mail.

CMS Landscaping Corporation
175 Suffolk Street
Holyoke, MA 01040





October

Sprinkler Systems

As of the 1st of October, we will begin our sprinkler drains. If we have drained your sprinkler in the past, we will automatically notify and schedule your drain. Please note: When you are done watering for the season you can turn the water off in the basement. Once you have turned the water off, go to the controller and do a manual start to make sure the water is off. If no water comes out, turn the controller to "off". This will help prevent freeze-up in the event we get some cold nights prior to our arrival.



November

Annual "SNOPEN" Golf Tournament

To benefit the "Autism Speaks" foundation for autism research

Sunday, November 2nd
Tee off 1:00 PM

Grassmere Country Club
– Town Farm Rd. Enfield, CT

Buffet Dinner 4:00 PM
– The Hazard Grille, Rt 190, Enfield, CT

Cost: **\$ 55.00** per person
(includes 9 holes, Cart and Dinner)

\$ 25.00 per person (Dinner only)

Please call Elaine to sign up.

lanieb@cmslandscaping.com • 413-533-3300

From the Top continued...

The end of the season means it's a great time for us to regroup and continue to try to correct our mistakes, improve communications, and find ways to combat the increasing costs associated with running the business, and the skyrocketing costs of products.

BUT we also have some FUN FUN FUN to look forward to: The CMS SNOOPEN. The "SNOOPEN", (*named because we never know if we'll have snow*) we think, is the greatest golf tournament ever. Always played on the first Sunday in November. Prize money: **NONE**. Gifts: **NONE**. Low score, Longest drive, Closest to the pin: Who Cares. We are just out to have some fun and raise money for Awareness for Autism, our company charity. So if you're up to a little entertainment, we have spots available. (*I would suggest a helmet as we're not very good golfers.*)



October/November

Open Pantry Food Drive

We will again be participating in the WAQY / Rock 102 "Mayflower Marathon" food drive to benefit the Open Pantry in Springfield. We will be collecting non-perishable food items during our October and November visits to our customers. Our second year was a wonderful success with over 900 lbs. of food donated by our fabulous customers. Our goal is to increase that to 1000 lbs. this year and we hope that we can count on your support. We will remind you about the food drive collection when we make our courtesy call to let you know that we are coming out for a scheduled visit. Just leave a non-perishable item or two in a bag on the step and we will pick it up when we come out. THANK YOU in advance for your help.

Renewals: Time to Save Money.

Our 2009 season renewal letters will be sent in December. Please remember that this is a continuing service. If you wish to change or discontinue service, you must notify us. Save on services by taking advantage of our prepayment discount.

*Happy Holidays to all,
~ Bob, Ed, Jay, Elaine, Marlene,
Matt, Pat, Andy, Cisco & Shawn*